

hamptonhomesinc.com

772.212.4300 | 2902 SW Savona Blvd | Port Saint Lucie | FL 34953



#### **HOMES STANDARD FEATURES**

Impact Resistant Hurricane Glass Windows and **Exterior Doors** | **CBS Construction** | Pavers Driveway | Screened Patio | Gutters Throughout | Coffered Ceiling with Crown Molding | 8 Foot Doors | 9.4 Wall Height | 10.5' to 14.5' Ceiling Height in Most Models | 8' Foot Door in Most Models | Shaker Maple Wood Cabinets with Soft Close Drawers and Doors in Kitchen and Bathrooms | Granite & Quartz Countertops | Full Backsplash | Fans and Lights in all Rooms and Patio | Roman Tub and Separate Shower With Dual sink in Master Bath | Frameless Tempered Glass Shower Enclosure and Door in Bathrooms | His & Hers Walk-In Closet | Stainless Steel Energy Star Whirlpool Refrigerator, Stove, Microwave, Garbage Disposal Dishwasher | Energy Star Qualified Washer and Dryer | Sink and Countertop in Laundry | Large Porcelain Tile Throughout | Carpet in Bedrooms | Finished Attic With Stairs and Lighting | Automatic Garage Door Openers | Mini Blinds on all Windows | A Large Flat Screen TV installed on the living room wall | 1 Year Builder Warranty | 10 Year Service Guaranty for Structural Items.

#### LOANS OFFERED

No Credit | Bad Credit | Low Credit Score Loans | Seller Financing | FHA & VA Loans | First Time Homebuyer Loans Low Downpayment Loans | Conventional Loans | Construction Loans | Jumbo and Super Jumbo Loans | Hard Money Self-Employed Stated Income | No Income Qualifying Loans | Foreign National | Bridge Loans | Commercial Loans.

#### FREE CREDIT REPAIR \*SELLER PAYS CLOSING COSTS\* BUYER PAYS PREPAIDS

\*Promotions can't be combined Subject to change without notice\*

UP to **\$5,000 CASH** Discount to Firefighters, Polices, Veterans, Nurses, Teachers. and Cash Buyers.

# **HOME PRICING SHEET**

HOME DESIGN	HOME DESCRIPTIONS	HOME PRICE	AC AREA	TOTAL AREA
Sisley	2 Bed / 2 Bath / 2 Car	\$207,900	1230	1995
Sisley-Metal Roof	2 Bed / 2 Bath/ 2 Car	\$215,900	1230	1995
Tiffany	3 Bed / 2 Bath / 2 Car	\$255,900	1583	2219
Tiffany-Metal Roof	3 Bed / 2 Bath / 2 Car	\$262,900	1583	2219
Chanel	3 Bed /Den/2 Bath/2 Car	\$280,900	1745	2464
Chanel-Metal Roof	3 Bed /Den/2 Bath/ 2Car	\$287,900	1745	2464
Choo	4 Bed / 2 Bath / 2 Car	\$328,900	2023	2788
Choo-Metal Roof	4 Bed / 2 Bath / 2 Car	\$336,900	2023	2788
Chai	4 Bed / 3 Bath / 2 Car	\$335,900	2203	3395
Chai-Metal Roof	4 Bed / 3 Bath / 2 Car	\$343,900	2203	3395
Scarlett	4 Bed / 3 Bath / 2 Car	\$338,900	2306	3127
Scarlett-Metal Roof	4 Bed / 3 Bath / 2 Car	\$347,900	2306	3127
Imany	5 Bed / 4 Bath / 3 Car	\$465,900	2891	3922
Imany-Metal Roof	5 Bed / 4 Bath / 3 Car	\$480,900	2891	3922
Klein Two Story	5 Bed / Den/ 3.5Bath/ 3 Car	\$488,900	2859	3782
Klein-Metal Roof	5 Bed / Den/ 3.5 Bath/ 3 Car	\$503,900	2859	3782
Lily	4 Bed/ Office / 4.5 Bath/ 3 Car/ Pool	\$984,900	3580	4733

Prices, specifications, terms, conditions, and plan availability are subject to change or revocation without prior notice. The renderings are conceptual only and are not intended to be an exact representation of the plans. If you don't own a lot nor find a suitable lot from our lot list, we will purchase the lot of your choice and simply add the lot cost to the sales price of the model home you choose. This promotion is only applicable to Port Saint Lucie lots. Please note, we may require you to put additional deposit if necessary at our sole discretion for the closing of the lot. Hampton Homes has a built-in lot prep cost of \$11,000 in its home pricing. Any excess amount will be added to the sales price of the home. Home pricing does not include the lot cost.

# **MORTGAGE LOAN ESTIMATE**

# SELLER PAYS CLOSING COSTS BUYER PAYS PREPAIDS AND RESERVES

HOME DESIGN DOWN PAYMENT	<b>TIFFANY</b> Shingle Roof (3.5%)	CHANEL Shingle Roof (3.5%)	CHOO Shingle Roof (3.5%)	CHAI. Shingle Roof (5%)	SCARLETT Shingle Roof (5%)
Home Sales Price	\$255,900	\$280,900	\$328,900	\$335,900	\$338,900
Lot Cost (Example)	\$65,000	\$65,000	\$65,000	\$65,000	\$65,000
Home Sales Price With Lot	\$320,900	\$345,900	\$393,900	\$400,900	\$403,900
Down Payment Percentage	3.5%	3.5%	3.5%	5%	5%
Down Payment	\$8,957	\$9,832	\$11,512	\$16,795	\$16,945
Loan To Value	96.5%	96.5%	96.5%	95%	95%
Prepaids/ Escrows/ Costs	\$6,398	\$7,023	\$8,223	\$8,398	\$8,473
Total Out-Of-Pocket	\$15,354	\$16,854	\$19,734	\$25,193	\$25,418
Upfront Mortgage Insurance	\$5,455	\$5,880	\$6,696	\$6,815	\$6,866
Loan Amount	\$317,399	\$341,949	\$389,085	\$390,920	\$393,821
Payment (Principal & Interest)	\$1,333	\$1,436	\$1,634	\$1,642	\$1,654
Property Taxes	\$535	\$577	\$657	\$668	\$673
Homeowners Insurance	\$66	\$58	\$68	\$69	\$70
PMI	\$225	\$242	\$276	\$277	\$279
Mortgage Payment (Total)	\$2,159	\$2,313	\$2,634	\$2,656	\$2,676
Debt to Income (DTI 38%-48%) Monthly Qualifying Income	\$4,498	\$4,819	\$5,488	\$5,534	\$5,575
Yearly Qualifying Income	\$53,975	\$57,823	\$65,854	\$66,407	\$66,904

Borrower must fully qualify credit wise. Illustrations are based on good credit profile and other estimation. Buyer may occur additional closing costs, lot premium and other costs. Rates; Prices and Terms quoted may not be current or up to date and are subject to change as per market rate without notice. All figures are estimates including the lot cost displayed. This estimate is based on Seller paying most or all closing costs if Buyer uses Seller's in-house mortgage lender.

### TIFFANY | \$255,900

3 Bed | 2 Bath | 2 Car Garage | AC Area 1583 | Total Area 2219

### CHANEL | \$280,900

3 Bed | Den | 2 Bath | 2 Car Garage AC Area 1745 | Total Area 2464







### CHOO | \$328,900

4 Bed | 2 Bath | 2 Car Garage AC Area 2023 | Total Area 2780

#### SCARLETT | \$338,900

4 Bed | 3 Bath | 2 Car Garage | AC Area 2306 | Total Area 3127









## IMANY | \$465,900

5 Bed | 4 Bath | 3 Car Garage AC Area 2891 | Total Area 3922





#### LILY | \$984,900

4 Bed | Office | 4.5 Bath | 3 Car Garage AC Area 3580 | Total Area 4733

#### **CUSTOM-BUILT BY ORDER**



# **BUYING A HAMPTON HOME - 10 SIMPLE STEPS**

STEP 1. Unless you are paying cash, you would need to get pre-qualified for a mortgage loan through our inhouse mortgage lender. If you have been pre-approved for a mortgage loan elsewhere, we'd need the approval letter including the documents you submitted to the lender and credit report for our review.

#### STEP 2. To obtain a mortgage loan through our lender, we'd need the below information:

- \* \$56 Credit Report Fee (Married Couple) or \$28 (Single or Per Borrower);
- \* Last two recent paystubs (All Borrowers); or proof of income (SS, Disability, Pension, Alimony etc...)
- \* Last Two Year Tax Returns and W-2 forms or 1099 (All Borrowers);
- \* Last Two Year Business Tax Returns if self-employed; and Year To Date P&L and Income Statement
- \* Last two (2) months bank statements (Checking, Savings, Brokerage, IRA accounts, and 401K...)

**STEP 3.** Reserve Your Home or Lot by completing our Reservation Form. A Reservation Deposit of \$1000 is required when reserving a home or lot in order for us to take the home or lot off the market and hold the price for 3-5 days; The "Reservation" deposit is refundable and it must be a personal check, cashier's check, bank check or bank wire.

**STEP 4.** (a) Choose your lot from our Lot List. If you don't find a lot that suits you from our list, we will purchase the lot of your choice and simply add the lot cost to the home sales price. This promotion is only applicable to Port Saint Lucie lots. Please note, we may require you to put additional deposit if necessary at our sole discretion for the closing of the Lot. Hampton Homes has a built-in lot prep cost of \$11,000 in its home pricing. Any excess amount will be added to the sales price of the home. (b) Select one of our floorplans. (Please note that Hampton Homes' lots are constantly changing so lot availability will be updated at the time of purchase).

**IF WE ARE BUILDING ON YOUR LOT** - You must sign our construction contract authorizing us to build on your lot. If we are using our own funds, you must subordinate the lot to us for construction. If you are paying cash, we will give you a draw schedule detailing the payment method for the construction of the home.

**STEP 5.** Within 3-5 days after reserving the lot or a Hampton home, you will be given a contract appointment to finalize the sale on the home you select.

**STEP 6.** A minimum deposit of \$5000 (Plus lot premium and upgrades costs if any) will be required at the time of contract signing in addition to the \$1000 reservation deposit. Any additional deposit required on the contract will be due according to the contract.

**STEP 7.** An appraisal and inspection will be completed during the mortgage loan process. You may need to gather and provide us additional documents to get your loan fully approved. At our mortgage company, we can get your loan approved within a week once you submit all requested documents.

STEP 8. If you choose one of our finished homes, your home shall close within 30 days or less.

**STEP 9.** If you choose a lot for us to build your home on, your home shall be completed within 120 days.

**STEP 10.** Our customer commitment allows you to buy from us with confidence. We will give you a guaranteed price, upfront on your home, the best mortgage rate and quick closing so you'll save time and money. In addition all our homes are backed by a builder's warranty.